

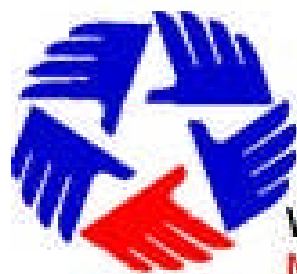


# **N.G.H. CREDIT UNION**

## **ANNUAL REPORT**

*December 31, 2009*

**March 15, 2010**



**NGH  
Credit Union**

Where People Are Worth  
**MORE** Than Money™



**BOARD OF DIRECTORS**

|                            |                   |
|----------------------------|-------------------|
| WALLACE HITCHCOX, SR. .... | PRESIDENT         |
| KAREN SHAW.....            | VICE PRESIDENT    |
| THOMAS WILLIAMS .....      | TREASURER         |
| SHERRI RAYMER.....         | MEMBER            |
| ELLA LAWRENCE.....         | MEMBER            |
| ROBBIE NEWLIN .....        | MEMBER            |
| HELEN IVEY .....           | RETIRED SECRETARY |

**SUPERVISORY COMMITTEE**

|                      |                |
|----------------------|----------------|
| MELVA COX.....       | CHAIR, .N.G.H. |
| JOYCE BENTLY.....    | B.L.T.C.       |
| WILLIAM SCRUGGS..... | B.L.T.C.       |
| SUSAN WHITLEY .....  | N.G.H.         |
| LISA JONES.....      | N.G.H.         |
| KIM STUARD .....     | N.G.H.         |

**LOAN OFFICERS**

|                       |          |
|-----------------------|----------|
| ROSEY BEAN .....      | B.L.T.C. |
| WILLIE HANNAH.....    | N.G.H.   |
| SHIRLEY HICKS .....   | N.G.H.   |
| EVELYN HOLDER.....    | N.G.H.   |
| TERESA JONES .....    | B.L.T.C. |
| PRISCILLA NORMAN..... | N.G.H.   |
| DARLENE PARKER .....  | N.G.H.   |
| DEBORAH WILLIAMS..... | B.L.T.C. |

**MARKETING COMMITTEE**

|                         |               |
|-------------------------|---------------|
| ROBBIE NEWLIN .....     | CHAIR, N.G.H. |
| MARY BENNETT.....       | B.L.T.C.      |
| ANTHONY BUSH.....       | N.G.H.        |
| JOHN COOK .....         | B.L.T.C.      |
| CATHY EVERETT .....     | N.G.H.        |
| JAN HENDERSON .....     | B.L.T.C.      |
| DARLENE PARKER .....    | N.G.H.        |
| JENNIFER PARKERSON..... | N.G.H.        |
| MARGARET PIRTLE .....   | B.L.T.C.      |

**STAFF**

|                       |                         |
|-----------------------|-------------------------|
| PRISCILLA NORMAN..... | EXECUTVE MANAGER        |
| ROSEY BEAN .....      | B.L.T.C. BRANCH MANAGER |
| DARLENE PARKER.....   | DATA PROCESSOR          |
| DIANE BURFORD .....   | MEMBER SERVICES         |
| KATIE DYER .....      | MEMBER SERVICES         |
| BESSIE MORTON.....    | MEMBER SERVICES         |
| JUDY ROSE .....       | MEMBER SERVICES         |



## **BOARD OF DIRECTOR'S REPORT—Wallace Hitchcox, President**

I am proud to report the N.G.H. Credit Union is a strong financial institution even in these economic times. The commitment of our staff, volunteers and directors to be more efficient have helped to make us successful during this recession. Our members continue to invest in the credit union even during the period most of you took decreases in your salaries! Your commitment to our sponsor organization, the Metropolitan Hospital Authority, your commitment to the N.G. H. Credit Union is the true definition of "People Helping People"!

We do have a number of delinquent loans which are reviewed on a monthly basis and actions are taken to collect. The board reviews the Certificates of Deposits, Money Market Accounts and IRA Certificates of Deposit on a monthly basis.

The board remains committed to steadily and consistently growing our capacity to help people within conservative business principles which have been our foundation for fifty years and the shared values shared by our members. Your membership in the credit union is a real value. We are a not for profit cooperative, we do not answer to Wall Street, pay stock holders or pay big "corporate" bonuses. Earnings are returned to our members in the form of better rates, lower fees or enhanced services!

I stated last year in this report that we are very proud to serve organizations that exhibit *integrity, care and compassion, and a real commitment to the community* and this is still true today. Please accept our sincere appreciation for your generous support of our efforts and thank you for helping make N.G.H. Credit Union successful.

## **MANAGER'S REPORT—Priscilla Norman, Executive Manager**

As Executive Manager of N.G.H. Credit Union I am happy to report your credit union continues to grow in this economy and is very stable. Financial challenges faced all of us and the credit union continued to offer a full range of services. One of our biggest customer service initiatives this past year is the credit union does not close during the lunch hour!

We are saddened to report Ms. Darlene Parker will be leaving us to retire. We wish her the best and she will be missed!

I would like to take this time to say thank you from the staff and myself! We understand we have to earn your business every day, in the good times and the bad!

## **SUPERVISORY COMMITTEE REPORT—Melva Cox, Chair**

The Supervisory Committee has conducted the activities consisting of the following: 1) Bank Statement Reconciliation, 2) Auditing of Cash Drawers, 3) Verification of cash at both branches annually, 4) Review of monthly Board Meeting Minutes, 5) Review of loans verifying completed applications, documentation of insurance and proof of collateral, 6) Review of Real Estate Loans and documentation of Insurance, taxes and current balances, 7) Review sales records of Money Orders and Traveler's Cheques including timely reporting and remittance.

The committee recommended an outside audit be performed as required by the NCUA regulations.

A membership verification and mailing of statements for the period ending January 25, 2010, was conducted. No problems were discovered.

The Supervisory Committee believes the credit union is in compliance with the By-Laws, Rules and Regulations approved by the membership.

## **MARKETING COMMITTEE—Robbie Newlin, Chair**

During the last part of 2009 the Marketing Committee hosted the credit union's fiftieth birthday party! *THE NGH CREDITLINE* was published quarterly. The newsletter was mailed to all members and published on the credit union website. Members of the Marketing Committee maintain a web page **[www.nghcu.com](http://www.nghcu.com)**! The web page gives members online access to information about the credit union, i.e. rates, news, credit information, services, loan applications, web links of interest and access for ONLINE Banking for your personal credit union account!

**N. G. H. CREDIT UNION**  
**December 31, 2009**

**FINANCIAL REPORTS**

| <b>ASSETS</b>           |                    | <b>LIABILITIES</b>       |                     |
|-------------------------|--------------------|--------------------------|---------------------|
| Cash                    | \$2,960,939        | Accounts Payable         | \$ 58,212           |
| Investments             | \$907,047          | Regular Shares           | \$ 1,606,802        |
| Loans to Members        | \$4,466,764        | Certificates             | \$ 2,133,955        |
| (Allowance for Loss) \$ | (79,795)           | Special Shares           | \$ 1,403,993        |
| Prepaid Expenses        | \$38,995           | Christmas & Vacation     | \$ 70,263           |
| Fixed Assets            | \$14,425           | Shedrafts                | \$ 1,135,974        |
| NCUA Deposit            | \$57,318           | IRAs                     | \$ 355,483          |
|                         |                    | Capital                  | \$ 1,601,012        |
| <b>TOTAL ASSETS</b>     | <b>\$8,365,692</b> | <b>TOTAL LIABILITIES</b> | <b>\$ 8,365,692</b> |

**INCOME & EXPENSE**

|                     |                    |
|---------------------|--------------------|
| Interest on Loans   | \$ 408,957         |
| Investments         | \$ 31,439          |
| Other Income        | \$ 275,649         |
| <b>TOTAL INCOME</b> | <b>\$ 716,045</b>  |
| Less:               |                    |
| Expenses            | \$ 662,173         |
| Dividends Paid      | \$ 90,129          |
| <b>NET GROWTH</b>   | <b>\$ (36,257)</b> |

**ANNUAL TRENDS**

|                   | <b>12/31/2009</b> | <b>12/31/2008</b> | <b>12/31/2007</b> | <b>12/31/2006</b> | <b>12/31/2005</b> |
|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| ASSETS            | \$8,365,692       | \$7,467,847       | \$ 8,014,526      | \$ 7,974,545      | \$ 777,692        |
| DEPOSITS          | \$6,706,469       | \$5,797,137       | \$ 6,340,940      | \$ 6,322,645      | \$ 6,191,084      |
| LOANS             | \$4,466,764       | \$4,620,458       | \$ 4,736,388      | \$ 5,259,365      | \$ 5,660,677      |
| CAPITAL           | \$1,622,099       | \$1,648,952       | \$ 1,634,489      | \$ 1,604,903      | \$ 1,524,414      |
| MEMBERS           | 3022              | 2,920             | 2719              | 2542              | 2412              |
| LOANS / DEPOSITS  | 66.60%            | 79.70%            | 74.70%            | 83.18%            | 91.43%            |
| DEPOSITS / ASSETS | 80.17%            | 77.63%            | 79.12%            | 79.28%            | 79.60%            |
| CAPITAL / ASSETS  | 19.39%            | 22.08%            | 20.39%            | 20.12%            | 19.60%            |

**LOAN TRENDS**

|                                     | <b>2009</b> | <b>2008</b> | <b>2007</b>  | <b>2006</b>  | <b>2005</b>  |
|-------------------------------------|-------------|-------------|--------------|--------------|--------------|
| Number of Loans Approved            | 1416        | 1,552       | \$ 1,455     | \$ 1,402     | 1528         |
| Amount of Loans Approved            | \$2,341,872 | \$2,400,131 | \$ 2,385,219 | \$ 2,254,494 | \$ 2,928,020 |
| Number of Loans Charged Off         | 33          | 70          | 56           | 69           | 71           |
| Amount of Loans Charged Off         | 23,801      | 120,341     | \$ 125,327   | \$ 76,946    | \$ 101,674   |
| Percent of Total Loans CO/Approved  | 2.33%       | 0           | 3.85%        | 4.92%        | 4.65%        |
| Percent of Amount Loans CO/Approved | 1.02%       | 0           | 5.25%        | 3.41%        | 3.47%        |
| Recovered on Charged off Loans      | 17,653      | 22,374      | \$ 53,074    | \$ 50,338    | \$ 47,551    |
| <b>Balances at 12/31</b>            |             |             |              |              |              |
| Real Estate Loans                   | \$1,239,558 | \$1,384,189 | \$ 1,471,092 | \$ 1,775,590 | \$ 1,960,695 |
| Car Loans                           | \$2,115,120 | \$2,246,444 | \$ 2,259,284 | \$ 2,552,713 | \$ 2,709,482 |
| Share Secured Loans                 | \$103,109   | \$71,035    | \$ 74,070    | \$ 56,363    | \$ 65,105    |
| Unsecured Loans                     | \$1,003,445 | \$943,314   | \$ 924,751   | \$ 868,024   | \$ 908,522   |
| Other Collateral Loans              | \$5,532     | \$6,956     | \$ 7,191     | \$ 6,675     | \$ 16,873    |
| Total Loans                         | \$4,466,764 | \$4,651,938 | \$ 4,736,388 | \$ 5,259,365 | \$ 5,660,677 |
| Less Allowance for Loan Loss        | (\$79,795)  | (\$22,315)  | (\$ 72,227)  | (\$ 99,011)  | (\$ 77,219)  |
| Total Net Loans                     | \$4,386,969 | \$4,629,623 | \$ 4,664,161 | \$ 5,160,354 | \$ 5,583,458 |